



Acquisition Search: “Non-Core” or Discontinued Product & Service Divisions

JumpStart Partners, Inc. has been retained to assist in the acquisition of companies, corporate divisions, or assets supporting ongoing customer commitments surrounding products or services that have been discontinued or are no long “core” operations.

Preferred Target Acquisition Profile:

Typical seller profile:

- Sizable corporation (greater than \$500M in revenue).
- Recently discontinued products or services, or “end-of-life” operations where there are expectations of halting production in the near future.
- Existing base of installed “legacy” end-clients with substantial ongoing end-client commitments required.
- Ongoing operation is non-core or non-strategic to parent corporation.
- Important to provide quality end-client service for reputation and relationships.
- Acquisition may or may not be transparent to end clients.

Ongoing end-client commitments can include:

- Service
- Maintenance
- Operational support
- Warranty obligations
- Technical or call center support

Potential assets for acquisition include:

- Ongoing client contracts
- Expected future liabilities or obligations
- Equipment
- Personnel
- Buildings

Acquirer Profile

The firm making the acquisition is headquartered in Texas and has a strong management team and commitment to high quality ongoing customer service.

Contact Information

For additional information, please contact:

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